## Message Text

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PAGE 01 STATE 217106 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

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R 100130Z SEP 77 FM SECSTATE WASHDC TO AMEMBASSY VIENNA INFO AMEMBASSY BRUSSELS

LIMITED OFFICIAL USE STATE 217106

E.O. 11652: NA

TAGS: BEXP, AU

SUBJECT: PRODUCT OPPORTUNITY - GROUND CONTROL APPROACH (GCA) RADAR EQUIPMENT

REF: VIENNA 7929

- 1. IN RESPONSE TO REFTEL INQUIRING AS TO NATURE OF CHARGE QUOTE U.S,G. MANUFACTURES TOOLING RENTAL UNQUOTE, THE ARMS EXPORT CONTROL ACT OF 1976 IS APPLICABLE. SECTION 21 OF THE ACT STATES IN PART:
- (E) (1) AFTER SEPTEMBER 30, 1976 LETTERS OF OFFER FOR THE SALE OF DEFENSE ARTICLES OR FOR THE SALE OF DEFENSE SERVICES . . ; SHALL INCLUDE APPROPRIATE CHARGES FOR --

. . . .

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(B) ANY USE OF PLANT AND PRODUCTION EQUIPMENT IN CONNECTION WITH SUCH DEFENSE ARTICLES;

. . . .

(E) (2) THE PRESIDENT MAY REDUCE OR WAIVE THE CHARGE OR

## CHARGES WHICH WOULD OTHERWISE BE CONSIDERED APPROPRIATE

UNDER PARAGRAPHS (1) (B) . . . FOR PARTICULAR SALES THAT WOULD, IF MADE, SIGNIFICANTLY ADVANCE U.S. GOV. INTERESTS IN NORTH ATLANTIC TREATY ORGANIZATION STANDARDIZATION, OR FOREIGN PROCUREMENT IN THE UNITED STATES UNDER COPRODUCTION ARRANGEMENTS.

2. BEGIN L.O.U.: THE SAME RULES ARE BEING APPLIED TO COMMERCIAL SALES OF DEFENSE ARTICLES, AS TO GOV. TO GOV. (FMS) SALES. THEREFORE, DO NOT SEE ANY POSSIBILITY OF ELIMINATING OR REDUCTING THE FEE IN THIS INSTANCE WHERE USG TOOLS ARE USED BY RAYTHEON IN THE MANUFACTURES OF DEFENSE TYPE RADARS. FYI THE DEPT. OF DEFENSE ESTABLISHES THE AMOUNT TO BE CHARGED IN EACH INSTANCE. VANCE

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: n/a

Control Number: n/a Copy: SINGLE Sent Date: 10-Sep-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE217106
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Drafter: BIC/OED/SIPS/SSLEON/SG

Enclosure: n/a Executive Order: N/A Errors: N/A

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Subject: PRODUCT OPPORTUNITY - GROUND CONTROL APPROACH (GCA) RADAR EQUIPMENT

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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